



### OBJECTIVES

- Work with vendor to ensure communication and define responsibilities
- Document and meet regulatory and quality assurance requirements
- Inspect first article of individual components, lots, and assemblies
- Ensure that all quality and regulatory documentation is up to date



### RELEVANT RESOURCES



### OUTCOMES

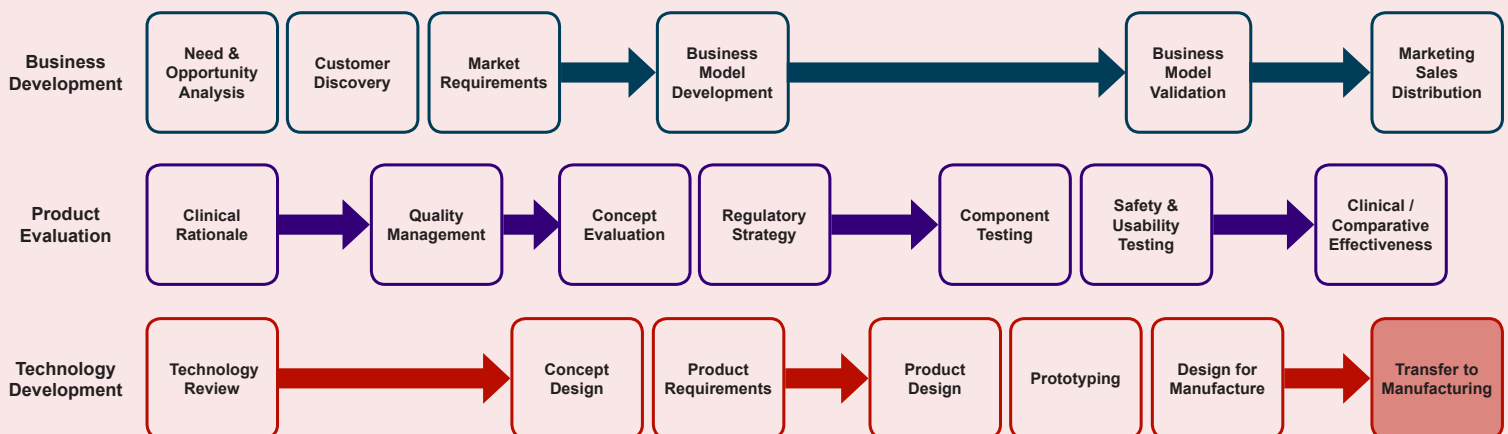
- Completed purchase orders & contracts with vendors
- Sales and product delivery are taking place



### NEXT STEPS

- Pursue Marketing to acquire new customers and more sales
- Secure distribution channels

## COMMERCIALIZATION METHODOLOGY



### The Center for the Translation of Rehabilitation Engineering Advances and Technology

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### WHAT IS TRANSFER TO MANUFACTURE

Whether manufacturing will take place in-house or with an outside vendor or group of vendors there are a number of different paths a production plan can take. These paths are dependent on variables such as: product complexity, material & process selection, number of parts, assembly requirements, number of units ordered, quality assurance requirements, etc.

A complete manufacturing plan should be developed with all respective vendors. If there are components or sub-assemblies that may critically affect the company's ability bring the technology to market, alternative vendors should be identified as a backup.